



Global Telecom

Holding

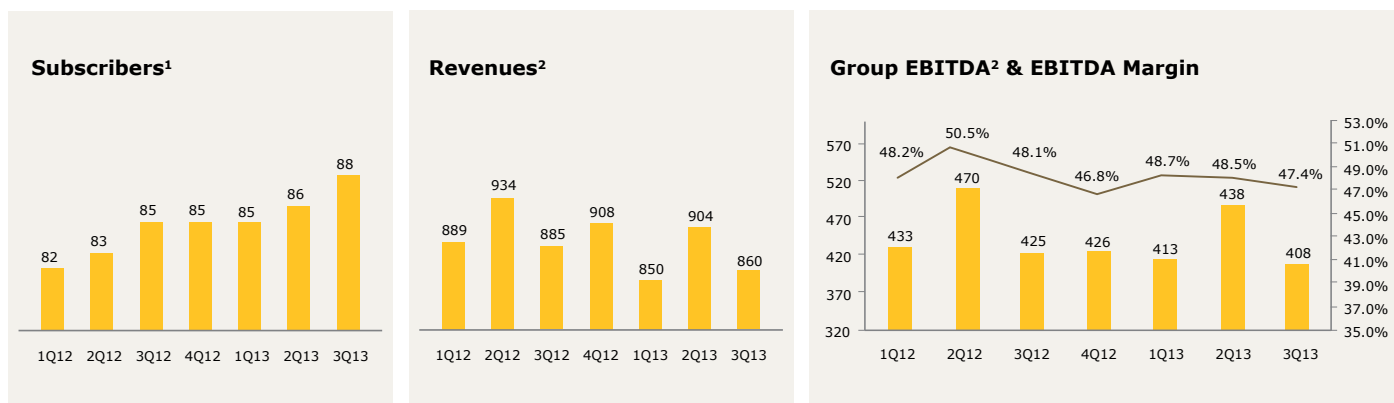


COMPANY PROFILE

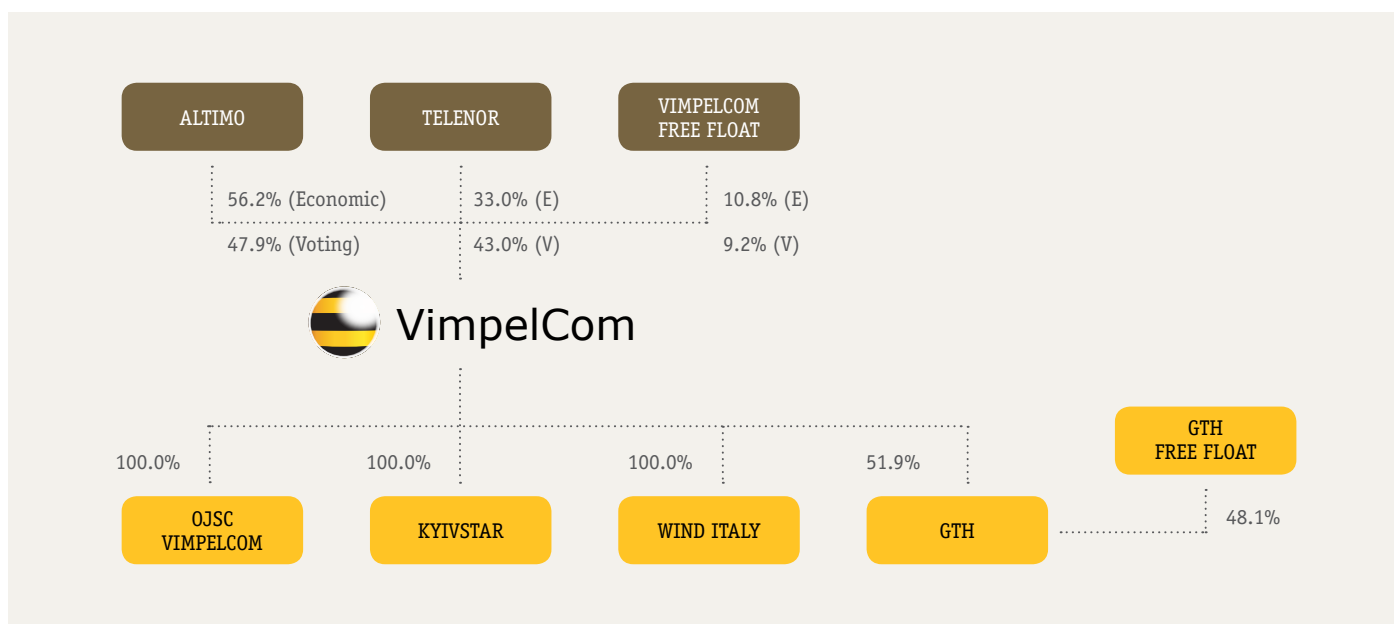
In 1997, GTH, formerly known as Orascom Telecom Holding, was incorporated as a telecommunications and technology company. By 1998, it was the only company in Egypt with licenses in all three privatized sectors: wireless, fixed line payphones and VSAT technologies. GTH entered into the GSM business in 1998 through a series of acquisitions,

focusing on emerging markets with low mobile penetration levels. In 2000, the company purchased stakes in "Mobilink" (Pakistan) and "Telecel Globe" (Sub-Saharan Africa). The following year, GTH acquired a greenfield license in Algeria, which in turn came to lead the Algerian telecommunications sector under the "Djezzy" brand. In 2004, GTH purchased

100% of a GSM operation in Bangladesh, which was rebranded to "banglalink". Finally, in 2008, GTH announced its participation in a consortium for a spectrum in Canada, which created a new Canadian owned wireless operator, "WIND Mobile", together with Globalive Communications Corporation.



SHAREHOLDER STRUCTURE



1. Total subscribers in Millions
2. Group indicators in USD Millions

KEY PERFORMANCE INDICATORS

Algeria

Financial data	3Q13	3Q12	Change
Revenue (USD 000)	450,483	447,390	0.70%
Revenue (DZD bn)	36.3	36.2	0.30%
EBITDA (USD 000)	257,649	260,725	-1.20%
EBITDA (DZD bn)	20.8	21.2	-2.10%
EBITDA Margin	57.20%	58.60%	-2.40%
Capex (USD 000)	11,623	6,125	89.80%
Operational data	3Q13	3Q12	Change
Subscribers ³	17,037,746	16,750,352	1.70%
Market Share ^{2&3}	52.60%	55.20%	-4.70%
ARPU (USD) ^{2&3}	8.5	8.8	-2.80%
ARPU (DZD) ^{2&3}	680	710	-4.30%
MOU ^{2&3}	216	271	-20.30%
Churn ^{2&3}	13.70%	8.30%	64.80%

Pakistan

Financial data	3Q13	3Q12	Change
Revenue (USD 000)	258,163	269,415	-4.20%
Revenue (PKR bn)	26.7	25.5	4.50%
EBITDA (USD 000)	109,339	115,783	-5.60%
EBITDA (PKR bn)	11.5	11	4.50%
EBITDA Margin	43.10%	43.00%	0.20%
Capex (USD 000)	57,183	28,447	101.00%
Operational data	3Q13	3Q12	Change
Subscribers	37,365,423	36,073,988	3.60%
Market Share ¹	29.40%	30.10%	-2.30%
ARPU (USD) ²	2.3	2.4	-4.40%
ARPU (PKR) ²	229	231	-0.90%
MOU ²	222	212	4.70%
Churn ²	6.50%	7.10%	-8.10%

Bangladesh

Financial data	3Q13	3Q12	Change
Revenue (USD 000)	128,909	144,459	-10.80%
Revenue (BDT bn)	10	11.8	-15.10%
EBITDA (USD 000)	46,872	42,433	10.50%
EBITDA (BDT bn)	3.6	3.5	5.20%
EBITDA Margin	36.30%	29.30%	23.80%
Capex (USD 000)	127,522	19,689	547.70%
Operational data	3Q13	3Q12	Change
Subscribers	28,101,412	26,775,921	5.00%
Market Share ¹	25.40%	27.50%	-7.60%
ARPU (USD) ²	1.5	1.8	-14.10%
ARPU (BDT) ²	121	149	-18.80%
MOU ²	189	225	-16.00%
Churn ²	5.10%	6.60%	-22.70%

Canada

Operational data	3Q13	3Q12	Change
Subscribers	636,827	510,484	24.70%
ARPU (USD) ²	31.1	28	11.10%
ARPU (CAD) ²	30.4	27.9	9.00%

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1. Market share is calculated according to our data warehouse
2. Figures for three month period
3. As announced on July 1 2013, during an internal investigation with regards to Djezzy's active subscribers, management found a technical bug that overstated Djezzy's subscriber base by 1.4 customers. The subscribers' base comparative figures for 3Q12 were adjusted accordingly. This event does not impact historical reported revenue or EBITDA, but positively affect MOU and ARPU